

August 19, 2009

Names and Faces

Bachman still strong as top sales person

After earning 180 monthly awards of excellence, Elma Bachman is again the top sales person of the month for July at Anderson Group Real Estate.

Bachman continues to excel in resale properties and has survived two major recessions, said Nola Anderson, owner/broker for the firm.

"Her enthusiasm and expert real estate knowledge has afforded a following of thousands of buyers and sellers," said Anderson.

"In this volatile and ever changing real estate market, Elma specializes in high-end homes, bank-owned, short sale consulting for owners caught in the Decline of home values, as well as expert and aggressive marketing for all sellers," said Anderson.

Bachman's full-time licensed assistant, Pam Ehrlich, is at her side to provide marketing support for buyers and sellers.

Bachman hit the ground running in 1988 representing new construction home sales. A year later she joined Nola Anderson's company, N.J. Anderson & Associates.

She represented five different builders, including Allen West, and served more than 700 new homebuyers.

Bachman is a wife, mother and grandmother to a one-year grandson.

Anderson said Bachman demonstrates spiritual dedication to kindness, honesty, and caring for everyone she serves daily.

"Her team spirit earns her the respect and admiration from our office agents as well as all Fountain Hills Realtors," she added.

Bachman can be contacted at Anderson Group Real Estate office in the Safeway Plaza at 837-1331, ext. 209, or directly at 602-743-0000.

